

# LEVEL UP AND MAXIMIZE YOUR LEGAL RESOURCES

GTX Legal is a boutique law firm solely focused on streamlining the review and negotiation of high-volume, repeat contracts (primarily customer and vendor agreements) in a cost-effective, value-add manner.

## Why Choose Us

**GTX is the right tool for the job.**

**We were intentionally built to handle these agreements at scale in a value-add manner.**

**You no longer need to feel stuck because other options are too expensive, inexperienced, and/or require too much oversight.**

**Historically, hiring outside counsel for these agreements was not cost-effective. GTX solves that problem.**

***By engaging GTX, clients:***

- (1) free up internal resources to focus on core matters;
- (2) improve processing speed and consistency;
- (3) save money without skimping on quality/service; and
- (4) tap into a supercharged legal team with tremendous experience and unique insight gained from negotiating thousands of these types of agreements.



### Proven Business Model

Our clients consist of multi-national private equity firms, financial firms, and operating companies that have realized that repetitive legal tasks are best handled by us on a flat rate basis (vs expensive hourly billing or hiring of staff).



### Custom Playbook & Approach

GTX Legal builds a custom “playbook” for each client, tailored to the client’s preferred positions on various contract terms and their overall risk profile.



### Fast Turnaround Times

Our vast experience navigating these types of agreements, coupled with our custom playbook solution, results in fast turnaround times.



### Hyper Focused

All we do are customer agreements, vendor agreements, and NDAs - we have negotiated thousands across a myriad of industries. Leverage our experience for your team!

## **Client Challenge:** *Overwhelmed & Underutilized Legal Team*

A client's in-house legal team was bogged down by vendor agreements and NDAs, diverting focus from high-value work (e.g., IP, M&A, litigation). Work was piling up, frustrating both the legal team and internal stakeholders.

## **GTX Solution**



GTX took over processing of all vendor agreements and NDAs. Within a month, the backlog was cleared, turnaround times greatly improved, and in-house lawyers happily returned to strategic legal tasks.

## **Client Challenge:** *Slow Turnaround Times*

Initial contract reviews were taking a client 2–3 weeks to complete, slowing down business operations.

## **GTX Solution**



With GTX, turnaround times dropped to 24 hours for NDAs (same day for urgent matters), and 2–3 business days for vendor and customer agreements.

## **Client Challenge:** *Blown Legal Budget*

A client consistently exceeded their legal budget due to unpredictable and rising hourly rates used by other law firms.

## **GTX Solution**



We implemented a flat-rate, subscription model tailored to their volume and needs. This provided cost certainty and kept them within their annual legal budget.

## **Client Challenge:** *Inconsistent Terms & Exit Risk*

Inconsistent contract negotiations and review procedures resulted in subpar agreements with problematic terms, increasing the risk of disputes and friction upon an exit transaction.

## **GTX Solution**



We developed and helped implement negotiation playbooks and legal workflows, and GTX negotiates all their customer / vendor agreements and NDAs, ensuring consistency and helping eliminate problematic terms.

**THE GTX WAY &  
HOW ITS HELPED  
CLIENTS LEVEL  
UP THEIR  
BUSINESSES**